



## PROMOTION RULES – EMEA Pearl Vacation

- This promotion is open to Distributors in the EMEA region only (including Estonia, Latvia and Lithuania and excluding Russia, Ukraine and CIS markets)
- \*Qualification period: December 2009 through November 2010 (Volume months). All the AWT qualifications must be completed from Jan 2010 through Nov 2010 (Volume Months).
- To qualify for a cabin for two people:
  - Fully Qualified Supervisors need to achieve at least 2,500 TVP in each month from December 2009 through November 2010 AND accumulate 60,000 TVP during the qualification period
  - Distributors who became Fully Qualified Supervisors as of 1<sup>st</sup> January or 1<sup>st</sup> of February and also achieved at least 2,500 PPV each month in December 2009 and January 2010 may also participate in the promotion. (PPV orders must be placed directly with the Company.) These Distributors also need to achieve 2,500 TVP each month and accumulate 60,000 TVP throughout the remainder of the qualification period

OR ... If you missed one month or more of the 2,500 VP requirements towards your cruise qualification you can still get on the ship:

- Achieve at least 2,500 TVP every month from **July through Nov 2010** AND...
- Accumulate 60,000 TVP during the qualification period\* AND...
- Personally qualify AWT by November 2010 AND...
- Qualify 3 or more (non-TAB) AWT members\* during the qualification period\*
  
- Distributors who became Fully Qualified Supervisors as of 1<sup>st</sup> July and also achieved at least 2,500 TVP each month from July 2010 through to November 2010 (Volume Month) may also participate in the promotion. These Distributors also need to accumulate 60,000 TVP during the qualification period, personally qualify AWT by November 2010 and qualify 3 or more (non-TAB) AWT members\* during the qualification period.

Only the first non-TAB AWT member in any line, up to 3 levels deep, who qualify or re-qualify AWT in 2010 will count.

If there is a TAB Team in Level 1 or Level 2 in any one of your lines, you cannot be credited for any non-TAB AWT in that line. The TAB Team (AWT or non-AWT qualified) will block YOU from counting your Non-TAB AWT.

*NOTE - Due to possible lineage changes, 2nd and 3rd level lines are subject to change and will be confirmed at the end of the qualification period (Dec 2010)*

- To be eligible for VIP treatment (including cabin upgrades):
  - Fully Qualified Supervisors need to qualify for the cruise AND personally qualify for Active World Team in 2010. PLUS, qualify at least one Non-TAB AWT member in 2010\*. The more they qualify in 2010, the greater the rewards (see flyer for details)
- VIP rewards will be awarded on the first non-TAB AWT member in any line, up to 3 levels deep, who qualify or re-qualify AWT in 2010.

If there is a TAB Team in Level 1 or Level 2 in any one of your lines, you cannot be credited VIP Rewards for any non-TAB AWT in that line. The TAB Team (AWT or non-AWT qualified) will block YOU from counting your Non-TAB AWT.

*NOTE - Due to possible lineage changes, 2nd and 3rd level lines are subject to change and will be confirmed at the end of the qualification period (Dec 2010)*

\* 1st January 2010 is the deadline to determine DS TAB Team or non TAB Team status.



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Example:

- If your downline qualifies GET Team as of 1<sup>st</sup> December 2009 or before they will be considered TAB Team for the entire duration of the Cruise Promotion (Dec 2009 – Nov 2010).
- If your downline qualifies GET Team as of 1<sup>st</sup> January 2010 through to 1<sup>st</sup> November 2010 they will be considered non -TAB Team for the entire duration of the Cruise Promotion (Dec 2009 – Nov 2010).
- Qualifications are based on the achievements of the individual Distributorship.
- Qualifiers must be in good standing with the Company.
- Qualification may be confirmed or denied at the sole and absolute discretion of Herbalife.
- Distributors cannot use the same Volume to qualify for more than one Herbalife Vacation.
- Port of embarkation and disembarkation is Savona (Italy). Cruise itinerary is Savona, Olbia (Sardinia), Ibiza, Barcelona and Savona.
- Travel arrangements to and from Savona are the sole responsibility of the qualified Distributor and not Herbalife.
- Passports, visas, proof of citizenship, expiration date of passport, and all other travel documents, required for the Vacation Reward are the sole responsibility of the qualified Distributor and not Herbalife.
- In the event that a qualifier is denied a visa to attend or is unable to attend due to certified medical reasons, cash or other alternative vacation reward may be provided at the sole and absolute discretion of Herbalife.
- Should any of the Volume required to qualify for the Herbalife Vacation result in a re-purchase of products by Herbalife, Herbalife will deduct the cost of the vacation from the re-purchase amount.
- All applicable taxes are the sole responsibility of the Distributor. Taxes vary by country; please check your local tax laws
- Double Volume promotions will not count towards the basic cruise qualification.